

Commercialisation Project Manager

Salary: £36,000 - £40,000

FTE: 1 (37.5 hours/week) - requests for flexible working will be considered

Contract Type: Fixed Term (initially 12 months)

Location: Primarily home-based (laptop and phone will be provided), with occasional travel to FIS360 Ltd's Penrith office, and to meetings/events throughout the UK.

FIS360 Ltd has an exciting opportunity for a commercialisation project manager to join a successful company supporting the development of new technologies and solutions through open innovation programmes.

FIS360 is a leader in the design and implementation of innovation programmes. This includes the delivery of Game Changers, a leading nuclear innovation programme which finds solutions for complex nuclear industry challenges. The FIS360 team works closely with clients from a range of industries, from SMEs to large organisations, as well as academia and research and technology organisations.

Led by a core team of commercialisation specialists, FIS360 are experts in guiding organisations through the challenges of technology commercialisation. The company is small and energetic and working at FIS360 offers a genuine opportunity to help ambitious organisations deliver innovation. Our team members enjoy diverse, challenging, flexible and rewarding roles.

With an expanding portfolio of clients, and sustained growth in number of projects, FIS360 is seeking a commercialisation project manager to join the team in delivering the Game Changers programme.

Working as part of a highly focussed team, the Commercialisation Project Manager will be responsible for identifying and communicating innovation challenge opportunities and providing support and guidance to research organisations and companies developing new technologies to meet those challenges. We're looking for someone to join our team who has a track record of working with a diverse range of customers and stakeholders and who has a genuine passion for innovation and commercialisation.

This role is initially available as a full-time position on a fixed term one-year contract. Primarily based at home (laptop and phone provided), the role will also involve spending time at sites in West Cumbria and our offices in Penrith, in-line with COVID-19 guidance. The post will also involve some travel to visit companies and other nuclear site licence companies in the UK.

The post-holder will enjoy a high level of autonomy in this role and can develop their own programme of activity. Priority setting will be under the direction of the management team of FIS360. The post-holder must be highly motivated, resilient and comfortable with decision making.

The role will provide extensive continuous development opportunities. On the job mentoring will be provided by experienced commercialisation professionals and access to training courses provided by PraxisAuril will be offered where relevant.

Job offers will be subject to achieving suitable levels of security clearance.

Informal enquiries about this post can be made to: Stuart Brown (stuart.brown@fis360.com)

Applications should be made by submitting a CV and a cover letter detailing suitability for the role to Frank Allison, CEO, FIS360 Ltd., by email to frank@fis360.com.

Overall aims

FIS360 are one of the delivery partners of Game Changers, the UK's leading nuclear innovation programme. Game Changers helps to find solutions and develop technologies to overcome some of the most complex challenges facing the nuclear industry. It provides a platform to connect challenge owners and solution providers and our tried and tested innovation process delivers results.

The Commercialisation Project Manager role will be primarily focused on the delivery of Game Changers and will involve:

- Helping to identify and communicate innovation challenge opportunities
- Providing support and guidance to research organisations and companies developing new technologies to meet innovation challenges (solution providers)
- Helping solution providers maximise collaboration and commercialisation opportunities

Key responsibilities

1. Working alongside Sellafield Ltd and other Game Changers challenge owners to identify, define and publicise open innovation challenge opportunities
2. Guiding research organisations and companies through a defined programme of activity to ensure that Game Changers funded innovation projects are successfully delivered within scope, on time and to budget
3. Leading on the delivery of active trials of technology developed through Game Changers at UK nuclear sites
4. Providing in-house innovation and commercialisation support and expertise to challenge owners and solution providers to enhance the chances of commercialisation success
5. Supporting solution providers to identify funding and commercialisation opportunities
6. Developing supply chain relationships
7. Supporting the development of the Game Changers Innovation Forum
8. Participating in external events to raise awareness of innovation programmes delivered by FIS360 Ltd

Person Specification (E = essential, D = desirable)

- E1. Educated to degree level in a science, technology or engineering discipline
- E2. Excellent written and oral communication skills
- E3. Minimum of 2 years' experience of technology transfer/commercialisation of technology
- E4. Project coordination skills with a proven ability to handle multiple projects and manage priorities
- E5. Effective team working and strong interpersonal skills
- E6. Ability to develop and maintain excellent working relationships
- E7. Knowledge of intellectual property protection
- E8. Experience of managing commercially sensitive data and information
- E9. Well-developed presentation skills
- E10. Strong networking skills along side stakeholder engagement experience
- E11. Sound knowledge of business case development
- E12. Ability to engage with stakeholders confidently and sensitively
- E13. Good attention to detail
- E14. Confident public speaker



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- E15. Effective at organising a complex workload
- E16. A demonstrable interest in entrepreneurship along with a broad interest in science, technology and engineering
- E17. Creative and innovative flair with an ability to identify business development opportunities
- E18. A critical thinker with strong problem-solving skills
- E19. An ability to exercise good judgement
- E20. Willingness to engage in activities outside of the core job role to support other members of the FIS360 team when required
- E12. The ability to travel on company business across the UK